

# Fanatics Leverages a Cloud Data Lake for Analytics with Amazon Web Services and Attunity

When a giant online sports apparel and memorabilia retailer wanted to move their data into a data lake in the cloud, they needed a seamless method to migrate and ingest their data. Read on to learn how Fanatics, the world's most-licensed sports retailer, used Amazon Web Services (AWS) and Attunity CloudBeam to move data into a cloud-based data lake to perform analytics.

## The Business Challenge: Moving and Mining Huge Amounts of Data

No matter what team you cheer for, Fanatics has you covered with the world's largest selection of fan merchandise. Fanatics is the world's most-licensed sports retailer, with hundreds of thousands of officially licensed items for sale in its online and offline store. With so many product searches and transactions taking place in such a huge online warehouse, the amount and type of data generated is simply enormous.

In order to take their business intelligence (BI) to the next level, the team at Fanatics knew they had to find a better way to store and analyze their data. They would move their data that was on SQL Server using SSIS packages for ETL into a data repository (Amazon S3) on the cloud: the better to store raw data in its native format, without the need to transform it and store it in traditional column-based databases until it is needed for analysis. Fanatics needed a two-pronged strategy: a cloud solution provider with state-of-the-art capabilities, and a solution to migrate about 100 terabytes of data coming from five different applications quickly and easily.

## Amazon Web Services and Attunity CloudBeam: The “Better Together” solution that brought Fanatics into the cloud

Fanatics identified Amazon Web Services (AWS) as its cloud solution provider of choice. Amazon Simple Storage Service (S3) provided the Fanatics team with secure, durable, highly-scalable cloud storage, as well as a host of additional cloud services that consume and analyze the data, including Amazon Redshift, Hadoop, and Spark. Amazon S3's simple web service interface made it possible for the Fanatics team to store and retrieve any amount of data—a key attribute for a company with so much data to store and analyze.

Attunity CloudBeam accelerates data loading and replication of files from on-premises, heterogeneous sources to the AWS Cloud. Benefits include:

- Quick and easy setup
- Change data capture (CDC)
- Accelerated transfer speeds and guaranteed delivery
- Data integrity with check mechanisms
- Monitoring for peace-of-mind, control, and audit
- Secure data transfer with industry-standard SSL encryption
- Available hourly via AWS Marketplace or bring your own license (BYOL)

For data migration, Fanatics identified Attunity as the Amazon Partner Network (APN) partner that could offer just the right solution. Attunity CloudBeam enables users to accelerate data transfer to, from, and across Amazon Web Services (AWS) regions. The end result was a win: Fanatics is now able to analyze the huge volumes of data from their transactional, e-commerce, and back office systems, and to make this data available immediately for analytics.

Using AWS and Attunity CloudBeam, Fanatics was able to:

- Move huge volumes of data in real-time from SQL Server, Oracle, and other transactional, e-commerce, and back office systems to Amazon S3
- Consume and analyze the data using Hadoop, Spark and Amazon Redshift
- Get actionable, real-time insights into key customer behavior and purchasing patterns and share these findings with employees globally

By engaging with Attunity through AWS Marketplace, Fanatics was able to use Attunity CloudBeam using the bring your own license (BYOL) option. They were able to set up in minutes and load data continuously with zero downtime. Finally, the relationship between Attunity and AWS allowed Fanatics to consolidate its billing for its cloud services, as all vendor fees are clearly listed in a single invoice.

The end result? Fanatics today gets greater value from their data at an affordable price, thanks to AWS and Attunity.

## What Attunity CloudBeam provides

Attunity CloudBeam delivers simplified, high performance data ingest and migration from multiple heterogeneous data sources (Oracle, SQL Server, MySQL and more) to Amazon Redshift, Amazon S3 and Amazon RDS with incremental, continuous updates. With Attunity CloudBeam, you can avoid the heavy lifting of manually extracting data, transferring it via API/script, chopping, staging and importing.

To learn more about how Fanatics worked with AWS and Attunity CloudBeam, [watch the webinar](#).

## ABOUT FANATICS

Fanatics is the market leader for authentic, officially licensed sports merchandise and offers the world's largest collection of timeless and timely gear from every pro and college team. A top 50 Internet Retailer Company, Fanatics offers hundreds of thousands of officially licensed items via its Fanatics and FansEdge brands, as well as the largest selection of sports collectibles and memorabilia through Fanatics Authentic. Fanatics operates more than 300 online and offline stores, including the e-commerce business for all major professional sports leagues, major media brands, and more than 150 collegiate and professional team properties.

Learn more at [www.fanatics.com](http://www.fanatics.com).



## ABOUT ATTUNITY

Attunity is a leading provider of data integration and data management software solutions that enable access, management, sharing and distribution of data across heterogeneous enterprise platforms, organizations, and the cloud. More information can be found at [www.attunity.com](http://www.attunity.com).